# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 13, 2014

# **BRIGHT HORIZONS FAMILY SOLUTIONS INC.**

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

> 200 Talcott Avenue South Watertown, MA (Address of principal executive offices)

001-35780 (Commission File Number) 80-0188269 (I.R.S. Employer Identification Number)

02472 (Zip code)

Registrant's telephone number, including area code: (617) 673-8000

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

On March 13, 2014, Bright Horizons Family Solutions Inc. issued a press release announcing its financial results for the fiscal quarter ended December 31, 2013. A copy of the press release is furnished as Exhibit 99.1 hereto.

The information contained in this Item, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for any purpose, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in any such filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

99.1 Press Release of Bright Horizons Family Solutions Inc. dated March 13, 2014.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BRIGHT HORIZONS FAMILY SOLUTIONS INC.

By: /s/ Elizabeth Boland

Name: Elizabeth Boland Title: Chief Financial Officer

Date: March 13, 2014

## Exhibits.

99.1 Press Release of Bright Horizons Family Solutions Inc. dated March 13, 2014.

#### Bright Horizons Family Solutions® Reports Fourth Quarter of 2013 Financial Results

WATERTOWN, March 13, 2014/PRNewswire/ – Bright Horizons Family Solutions<sup>®</sup> Inc. (NYSE: BFAM), a leading provider of high-quality child care and early education and other services designed to help employers and families address the challenges of work and life, today announced financial results for the fourth quarter and full year of 2013.

#### Fourth quarter 2013 highlights (compared to fourth quarter 2012):

- Revenue increased 17% to \$319 million
- Adjusted EBITDA\* increased 13% to \$53 million
- Adjusted income from operations\* rose 11% to \$32 million
- Adjusted net income\* increased 126% to \$21 million
- Diluted adjusted earnings per pro forma common share\* increased 88% to \$0.32

#### Year ended December 31, 2013 highlights (compared to year ended December 31, 2012):

- Revenue increased 14% to \$1.22 billion
- Adjusted EBITDA\* increased 15% to \$209 million
- Adjusted income from operations\* rose 13% to \$127 million
- Adjusted net income\* increased 107% to \$78 million
- Diluted adjusted earnings per pro forma common share\* increased 68% to \$1.19

"We are very pleased to have completed 2013 with another quarter of strong operating and financial results" said David Lissy, Chief Executive Officer. "By a number of measures, 2013 was a record year for us as we achieved significant growth in all of our services and increased our position as the global leader in our field while returning to the public markets. I am very proud of our 25,000 employees who were once again recognized by *Fortune* magazine and by the *Financial Times* as one of the Best Places to Work in the U.S and in Europe," Lissy continued. "Their steadfast commitment to our mission enables us to grow while delivering on our mission to provide high quality programs and solutions for the children, families, employees and clients we serve."

#### Fourth quarter 2013 results

Revenue increased \$45.8 million or 17% in the fourth quarter of 2013 from the fourth quarter of 2012 on contributions from new and ramping full service child care centers, average price increases of 3-4%, and expanded sales of back-up dependent care and educational advisory services.

In the fourth quarter of 2013, adjusted EBITDA increased \$6.3 million or 13% and adjusted income from operations increased \$3.2 million from the fourth quarter of 2012 primarily as a result of the \$8.1 million increase in gross profit, partially offset by increases in selling, general and administrative expenses ("SG&A"), including investments in technology and marketing to support the growth of the business, and incremental overhead costs from the acquisitions of Kidsunlimited and Children's Choice earlier in 2013. Enrollment gains and strong cost management in mature and ramping centers, and new child care centers and back-up dependent care and educational advisory clients have contributed to gross profit gains in 2013. These gains are tempered by the costs incurred during the initial ramp up phase for certain new lease/consortium centers and the ongoing integration of the acquisitions we completed in 2013.

In 2013, the Company incurred \$5.3 million in transaction costs related to acquisitions and secondary offerings of common stock; in total, approximately \$1.2 million of such costs were incurred in the fourth quarter of 2013 compared to \$0.4 million in the fourth quarter of 2012. Including these transaction and offering costs, income from operations was \$30.4 million for the fourth quarter of 2013 compared to \$27.9 million in the same 2012 period, and net income was \$23.7 million for the fourth quarter of 2013 compared to \$4.2 million in 2012. Adjusted net income increased by \$11.8 million, or 126%, to \$21.2 million as compared to the fourth quarter of 2012, on expanded adjusted operating income and lower interest expense. Diluted adjusted earnings per pro forma common share increased 88%, from \$0.17 in the fourth quarter of 2012 to \$0.32 in the fourth quarter of 2013.

As of December 31, 2013, the Company operated 880 early care and education centers with the capacity to serve 99,700 children and families, a 14% increase in capacity since December 31, 2012.

\* Adjusted EBITDA, adjusted income from operations and adjusted net income are non-GAAP measures. Adjusted EBITDA represents earnings before interest, taxes, depreciation, amortization, straight line rent expense, stock compensation expense, expenses related to the IPO and refinancing that were completed in January 2013 (the "IPO and refinancing"), expenses related to secondary offerings, expenses associated with completed acquisitions, and the Sponsor management agreement termination fee. Adjusted income from operations represents income from operations before expenses related to the completion of the IPO and secondary offerings, and expenses associated with completed acquisitions. Adjusted net income represents net income determined in accordance with GAAP, adjusted for stock compensation expense, amortization expense, the Sponsor management agreement termination fee, IPO and refinancing expenses, expenses associated with completed acquisitions and the income tax provision (benefit) thereon. These non-GAAP measures are more fully described and are reconciled from the respective measures determined under GAAP in the table referred to below. Diluted adjusted earnings per pro forma common share is a non-GAAP measure, calculated using adjusted net income, and gives effect to the conversion of Class L common stock as if the conversion were completed at the beginning of the respective fiscal period. Please refer to "Non-GAAP Measures," "Bright Horizons Family Solutions Inc. Non-GAAP Reconciliations," and "Bright Horizons Family Solutions Inc. Diluted Adjusted Earnings per Pro Forma Common Share" for further detail.

#### **Balance Sheet and Cash Flow**

In 2013, the Company generated approximately \$160 million of cash flow from operations compared to \$107 million for the same period in 2012 and invested \$69 million in fixed assets and \$130 million in acquired businesses. Net cash provided by financing activities totaled \$37 million in 2013. The Company raised \$235 million of net proceeds from the IPO completed on January 30, 2013, and repaid all of its outstanding indebtedness with the proceeds from the IPO and proceeds from the issuance of \$790 million in new secured term loans. The Company did not sell any additional shares in the secondary offering completed in June 2013. In 2013, the Company's cash and cash equivalents decreased by \$5 million to \$30 million and the net debt position declined \$138 million to \$735 million at December 31, 2013.

#### 2014 Outlook

As described below, the Company is providing certain targets regarding its 2014 expectations.

- Overall revenue growth in 2014 in the range of 10-12%
- Adjusted EBITDA growth in 2014 in the range of 15-17%
- Adjusted net income in 2014 in the range of \$96 to \$99 million
- Diluted adjusted earnings per share in 2014 in the range of \$1.42 to \$1.46
- Diluted weighted average shares of approximately 67.5 million shares

#### **Conference Call**

Bright Horizons Family Solutions will host an investor conference call today at 5:00 pm ET. Interested parties are invited to listen to the conference call by dialing 1-877-407-9039 or, for international callers, 1-201-689-8470, and asking for the Bright Horizons Family Solutions conference call, moderated by Chief Executive Officer David Lissy. Replays of the entire call will be available through March 20, 2014 at 1-877-870-5176 or, for international callers, at 1-858-384-5517, conference ID # 13576700. A webcast of the conference call will also be available through the Investor Relations section of the Company's web site, www.brighthorizons.com. A copy of this press release is available on the web site.

#### **Forward-Looking Statements**

This press release includes statements that express the Company's opinions, expectations, beliefs, plans, objectives, assumptions or projections regarding future events or future results and therefore are, or may be deemed to be, "forward-looking statements." Bright Horizons Family Solutions' actual results may vary significantly from the results anticipated in these forward-looking statements, which can generally be identified by the use of forward-looking terminology, including the terms "believes," "expects," "may," "will," "should," "seeks," "projects," "approximately," "intends," "plans," "estimates" or "anticipates," or, in each case, their negatives or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They include

statements regarding the Company's intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industries in which we and our partners operate. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The Company believes that these risks and uncertainties include, but are not limited to, the following: changes in the demand for child care and other dependent care services, including variation in enrollment trends and lower than expected demand from employer sponsor clients; the possibility that acquisitions may disrupt our operations and expose us to additional risk; our ability to pass on our increased costs; changes in our relationships with employer sponsors; our substantial indebtedness; our substantial seasonal fluctuations in the demand for unservices; significant competition within our industry; our ability to implement our growth strategies successfully; as well as those risks and uncertainties described in the "Risk Factors" section of our Annual Report on Form 10-K filed March 26, 2013. These forward-looking statements speak only as of the time of this release and we do not undertake to publicly update or revise them, whether as a result of new information, future events or otherwise, unless required by law.

#### **Non-GAAP Measures**

In addition to the results provided in accordance with U.S. generally accepted accounting principles ("GAAP") throughout this document, the Company has provided non-GAAP measurements – adjusted EBITDA, adjusted income from operations, adjusted net income and diluted adjusted earnings per pro forma common share – which present operating results on a basis adjusted for certain items. The Company uses these non-GAAP measures as key performance measures for the purpose of evaluating performance internally. We also believe these non-GAAP measures provide investors with useful information with respect to our historical operations. These non-GAAP measures are not intended to replace the presentation of our financial results in accordance with GAAP. The use of the terms adjusted EBITDA, adjusted income from operations, adjusted net income and diluted adjusted earnings per pro forma common share may differ from similar measures reported by other companies. Adjusted EBITDA, adjusted income from operations, and adjusted net income are reconciled from the respective measures under GAAP in the attached table "Bright Horizons Family Solutions Inc. Non-GAAP Reconciliations".

The number of common shares used in the calculations of diluted adjusted earnings per pro forma common share for the years ended December 31, 2013 and 2012 give effect to the conversion of all outstanding shares of Class L common stock at the conversion factor of 35.1955 common shares for each Class L share, as if the conversion was completed at the beginning of the respective fiscal period. The calculations of diluted adjusted earnings per pro forma common share also include the dilutive effect of stock options, using the treasury stock method. Shares sold in our IPO are included in the diluted adjusted earnings per pro forma common share calculations beginning on the date that such shares were actually issued (January 30, 2013 or, in the case of the shares subject to the underwriters' option to purchase additional shares, February 21, 2013). Diluted adjusted earnings per pro forma common share is calculated using adjusted net income, as defined above. See the attached table "Bright Horizons Family Solutions Inc. Diluted Adjusted Earnings per Pro Forma Common Share" for further detail.

#### About Bright Horizons Family Solutions® Inc.

Bright Horizons Family Solutions<sup>®</sup> is a leading provider of high-quality child care, early education and other services designed to help employers and families better address the challenges of work and life. The Company provides center-based full service child care, back-up dependent care and educational advisory services to more than 900 clients across the United States, the United Kingdom, Ireland, the Netherlands, Canada and India, including more than 130 FORTUNE 500 companies and more than 80 of *Working Mother* magazine's 2013 "100 Best Companies for Working Mothers". Bright Horizons is one of FORTUNE magazine's "100 Best Companies to Work For" and is one of the UK's Best Workplaces as designated by the Great Place to Work<sup>®</sup> Institute. Bright Horizons is headquartered in Watertown, MA. The Company's web site is located at <u>www.brighthorizons.com</u>.

#### **Contacts:**

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Media: Ilene Serpa VP – Communications – Bright Horizons iserpa@brighthorizons.com 617-673-8044

## Bright Horizons Family Solutions Inc. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited, \$ in thousands except per share amounts)

		Three Months Ended December 31,				
	_	2013	%	2012	%	
Revenue	\$	319,177	100.0%	\$ 273,426	100.0%	
Cost of services		247,961	<u>77.7</u> %	210,321	<u>    76.9</u> %	
Gross profit		71,216	22.3%	63,105	23.1%	
Selling general and administrative expenses		32,779	10.3%	28,526	10.4%	
Amortization of intangible assets		8,026	<u>2.5</u> %	6,635	2.5%	
Income from operations		30,411	9.5%	27,944	10.2%	
Interest expense, net		(9,154)	<u>(2.9</u> %)	(22,010)	(8.0%)	
Income before tax		21,257	6.6%	5,934	2.2%	
Income tax benefit (expense)		2,419	0.8%	(1,707)	(0.6%)	
Net income		23,676	7.4%	4,227	1.6%	
Net (loss) income attributable to non-controlling interest		(67)	0.0%	53	0.0%	
Net income attributable to Bright Horizons Family Solutions Inc.	<u>\$</u>	23,743	<u> </u>	\$ 4,174	1.6%	
Accretion of Class L preference		_		20,810		
Accretion of Class L preference for vested options				776		
Net income (loss) available to common shareholders	\$	23,743		<u>\$ (17,412)</u>		
Allocation of net income (loss) to common stockholders-basic and diluted:						
Class L	\$	_		\$ 20,810		
Common stock	\$	23,743		\$ (17,412)		
Earnings (loss) per share:						
Class L—basic and diluted	\$			\$ 15.68		
Common stock:						
Basic	\$	0.36		\$ (2.87)		
Diluted	\$	0.35		\$ (2.87)		
Weighted average number of common shares outstanding:						
Class L—basic and diluted		_		1,327,115		
Common stock:				-,		
Basic		5,190,234		6,062,664		
Diluted		57,008,493		6,062,664		

## Bright Horizons Family Solutions Inc. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited, \$ in thousands except per share amounts)

		Years Ended December 31,			
	2013	%	2012	%	
Revenue	\$ 1,218,776	100.0%	\$1,070,938	100.0%	
Cost of services	937,840	<u>76.9</u> %	825,168	77.1%	
Gross profit	280,936	23.1%	245,770	22.9%	
Selling general and administrative expenses	141,827	11.6%	123,373	11.5%	
Amortization of intangible assets	30,075	<u>2.5</u> %	26,933	2.5%	
Income from operations	109,034	9.0%	95,464	8.9%	
Loss on extinguishment of debt	(63,682)	(5.2%)	_	0.0%	
Interest expense, net	(40,541)	(3.4%)	(83,712)	(7.8%)	
	(104,223)	(8.6%)	(83,712)	(7.8%)	
Income before tax	4,811	0.4%	11,752	1.1%	
Income tax benefit (expense)	7,533	0.6%	(3,243)	(0.3%)	
Net income	12,344	1.0%	8,509	0.8%	
Net (loss) income attributable to non-controlling interest	(279)	<u>0.0</u> %	347	0.0%	
Net income attributable to Bright Horizons Family Solutions Inc.	<u>\$ 12,623</u>	<u> </u>	\$ 8,162	0.8%	
Accretion of Class L preference	_		79,211		
Accretion of Class L preference for vested options			5,436		
Net income (loss) available to common shareholders	\$ 12,623		<u>\$ (76,485)</u>		
Allocation of net income (loss) to common stockholders—basic and diluted:					
Class L	<b>\$</b> —		\$ 79,211		
Common stock	\$ 12,623		\$ (76,485)		
Earnings (loss) per share:					
Class L—basic and diluted	\$		\$ 59.73		
Common stock:			* (1 * (*)		
Basic	\$ 0.20		\$ (12.62)		
Diluted	\$ 0.20		\$ (12.62)		
Weighted average number of common shares outstanding:					
Class L—basic and diluted	_		1,326,206		
Common stock:					
Basic	62,659,264		6,058,512		
Diluted	64,509,036		6,058,512		

## Bright Horizons Family Solutions Inc. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited, in thousands)

	December 31, 2013		Dece	mber 31, 2012
ASSETS				
Current assets:				
Cash and cash equivalents	\$	29,585	\$	34,109
Accounts receivable, net		78,691		62,714
Other current assets		56,894		39,194
Total current assets		165,170		136,017
Fixed assets, net		390,894		340,376
Goodwill		1,096,283		997,344
Other intangibles, net		435,060		432,580
Other assets		15,263		9,791
Total assets	\$	2,102,670	\$	1,916,108
LIABILITIES, NON-CONTROLLING INTEREST AND STOCKHOLDERS' EQUITY (DEFICIT) Current liabilities:				
Current portion of long-term debt	\$	7,900	\$	2,036
Accounts payable and accrued expenses		107,626		97,207
Deferred revenue and other current liabilities		139,562		102,650
Total current liabilities		255,088		201,893
Long-term debt		756,323		904,607
Deferred income taxes		139,888		148,880
Other long-term liabilities		62,234		52,388
Total liabilities		1,213,533		1,307,768
Redeemable non-controlling interest		_		8,126
Common stock, Class L, at accreted distribution value		_		854,101
Total stockholders' equity (deficit)		889,137		(253,887)
Total liabilities, non-controlling interest and stockholders' equity (deficit)	\$	2,102,670	\$	1,916,108

## Bright Horizons Family Solutions Inc. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited, in thousands)

	Years Ended		
	2013	2012	
Cash flows from operating activities:	ē 10.044		
Net income	\$ 12,344	\$ 8,509	
Adjustments to reconcile net income to net cash provided by operating activities:	<b>53</b> 000	(1.2.40	
Depreciation and amortization	72,808	61,348	
Loss on extinguishment of debt	63,682		
Interest paid in kind and amortization of original issue discount and deferred financing costs	4,906	30,537	
Stock-based compensation	10,692	17,596	
Deferred income taxes	(13,410)	(12,045	
Other non-cash adjustments, net	713	879	
Changes in assets and liabilities:			
Accounts receivable	(11,458)	(1,580	
Prepaid expenses and other current assets	(18,779)	(4,328	
Accounts payable and accrued expenses	365	1,155	
Other, net	37,816	4,911	
Net cash provided by operating activities	159,679	106,982	
Cash flows from investing activities:			
Purchases of fixed assets, net	(69,320)	(69,065	
Purchase of long-term investments	(2,000)		
Payments for acquisitions-net of cash acquired	(129,812)	(111,825	
Net cash used in investing activities	(201,132)	(180,890	
Cash flows from financing activities:			
Borrowings of long-term debt	769,360	82,321	
Principal payments of long term-debt	(7,900)	(5,472	
Extinguishment of long-term debt	(972,468)		
Proceeds from initial public offering	234,944		
Proceeds from the issuance of common stock upon exercise of options	11.040	2,115	
Purchase of non-controlling interest	(4,139)		
Tax benefit from stock-based compensation	5,923	3,381	
Purchase of treasury stock		(5,140	
Net cash provided by financing activities	36,760	77,205	
Effect of exchange rate changes on cash and cash equivalents	169	364	
Net (decrease) increase in cash and cash equivalents	(4,524)	3,661	
Cash and cash equivalents, beginning of period	34,109	30,448	
Cash and cash equivalents, end of period	\$ 29,585	\$ 34,109	

#### Bright Horizons Family Solutions Inc. SEGMENT INFORMATION (Unaudited, in thousands)

Three months ended December 31, 2013	Full service center-based care	Back-up dependent care	Other educational advisory services	Total
Revenue	\$ 274,496	\$ 36,906	\$ 7,775	\$319,177
Amortization of intangibles	7,769	181	76	8,026
Income from operations	17,961	11,100	1,350	30,411
Adjusted income from operations (1)	19,151	11,100	1,350	31,601
Three months ended December 31, 2012				
Revenue	\$ 232,536	\$ 35,327	\$ 5,563	\$273,426
Amortization of intangibles	6,378	181	76	6,635
Income from operations	16,046	10,272	1,626	27,944
Adjusted income from operations (1)	16,416	10,365	1,664	28,445

(1) Adjusted income from operations represents income from operations excluding expenses incurred in connection with the IPO, completed in January 2013, secondary offerings of stock in 2013 and transaction costs associated with the acquisitions of businesses in 2013.

	Full service center-based care	Back-up dependent care	Other educational advisory services	Total
Year ended December 31, 2013				
Revenue	\$1,049,854	\$144,432	\$ 24,490	\$1,218,776
Amortization of intangibles	29,048	725	302	30,075
Income from operations	67,287	39,710	2,037	109,034
Adjusted income from operations (1)	82,470	41,563	2,817	126,850
Year ended December 31, 2012				
Revenue	\$ 922,214	\$130,082	\$ 18,642	\$1,070,938
Amortization of intangibles	25,906	725	302	26,933
Income (loss) from operations	60,154	33,863	1,447	95,464
Adjusted income from operations (1)	72,718	36,997	2,767	112,482

(1) Adjusted income from operations represents income from operations excluding expenses incurred in connection with the IPO, completed in January 2013, secondary offerings of stock in 2013, transaction costs associated with the acquisitions of businesses in 2013 and the modification of stock options in May 2012.

#### Bright Horizons Family Solutions Inc. NON-GAAP RECONCILIATIONS (Unaudited, in thousands)

	Three Months Ended December 31,20132012			Years Ended Decemb201320		mber 31, 2012	
Net income	\$	23,676	\$	4,227	\$ 12,344	\$	8,509
Interest expense, net		9,154		22,010	40,541		83,712
Income tax (benefit) expense		(2,419)		1,707	(7,533)		3,243
Depreciation		11,469		9,503	42,733		34,415
Amortization (a)		8,026		6,635	30,075		26,933
EBITDA		49,906		44,082	118,160		156,812
Additional Adjustments:							
Straight line rent expense (b)		1,118		1,047	2,985		2,142
Stock compensation expense (c)		1,164		896	10,692		17,596
Sponsor management fee (d)				625	7,674		2,500
Loss on extinguishment of debt (e)		_			63,682		—
Stock offering costs (f)		689		401	1,336		1,801
Acquisition-related costs (g)		501			4,012		—
Total adjustments		3,472		2,969	90,381	_	24,039
Adjusted EBITDA	\$	53,378	\$	47,051	\$ 208,541	\$	180,851
Income from operations	\$	30,411	\$	27,944	\$ 109,034	\$	95,464
Stock compensation for performance-based awards (2013) and effect of option							
modification (2012) (c)		—		100	4,968		15,217
Sponsor termination fee (d)					7,500		—
Stock offering costs (f)		689		401	1,336		1,801
Acquisition-related costs (g)		501			4,012	_	
Adjusted income from operations	\$	31,601	\$	28,445	\$ 126,850	\$	112,482
Net income	\$	23,676	\$	4,227	\$ 12,344	\$	8,509
Income tax (benefit) expense		(2,419)		1,707	(7,533)		3,243
Income before tax		21,257		5,934	4,811		11,752
Stock compensation expense (c)		1,164		896	10,692		17,596
Sponsor management fee (d)		_		625	7,674		2,500
Amortization (a)		8,026		6,635	30,075		26,933
Loss on extinguishment of debt (e)					63,682		—
Stock offering costs (f)		689		401	1,336		1,801
Acquisition-related costs (g)		501			4,012		
Adjusted income before tax		31,637		14,491	122,282		60,582
Income tax expense (h)		(10,483)		(5,128)	(44,022)	_	(22,775)
Adjusted net income	\$	21,154	\$	9,363	\$ 78,260	\$	37,807

(a) Represents amortization of intangible assets, including \$20 million in 2012 and 2013 associated with intangible assets recorded in connection with our going private transaction in May 2008.

(b) Represents rent in excess of cash paid for rent, recognized on a straight line basis over the lease life in accordance with Accounting Standards Codification ("ASC") Topic 840, *Leases*.

(c) Represents non-cash stock-based compensation expense, including performance-based stock compensation charge.

(d) Represents fees paid to our Sponsor under a management agreement, including the Sponsor termination fee.

- (e) Represents redemption premiums and write off of unamortized debt issue costs and original issue discount associated with indebtedness that was repaid in connection with a refinancing.
- (f) Represents costs incurred in connection with secondary offerings of common stock and costs incurred in connection with the initial public offering of common stock completed in January 2013, respectively.
- $(g) \qquad \text{Represents costs associated with the acquisition of businesses.}$
- (h) Represents income tax expense calculated on adjusted income before tax at the effective rate of 36.0% in 2013 and 37.6% in 2012.

#### Bright Horizons Family Solutions Inc. DILUTED ADJUSTED EARNINGS PER PRO FORMA COMMON SHARE (Unaudited, \$ in thousands except per share amounts)

	Three months en	ded December 31,	Years ended December 31		
	2013	2012	2013	2012	
Diluted earnings per pro forma common share:					
Net income	\$ 23,676	\$ 4,227	<u>\$ 12,344</u>	\$ 8,509	
Pro forma weighted average number of common shares—diluted:					
Weighted average number of Class L shares over period in which Class L shares were outstanding (1)		1,327,115	1,327,115	1,326,206	
Adjustment to weight Class L shares over respective period	_		(1,290,251)		
Weighted average number of Class L shares over period		1,327,115	36,864	1,326,206	
Class L conversion factor	35.1955	35.1955	35.1955	35.1955	
Weighted average number of converted Class L common shares		46,708,476	1,297,479	46,676,483	
Weighted average number of common shares	65,190,234	6,062,664	62,659,264	6,058,512	
Pro forma weighted average number of common shares-basic	65,190,234	52,771,140	63,956,743	52,734,995	
Incremental dilutive shares (2)	1,818,259	817,781	1,849,772	256,418	
Pro forma weighted average number of common shares-diluted	67,008,493	53,588,921	65,806,515	52,991,413	
Diluted earnings per pro forma common share	\$ 0.35	\$ 0.08	\$ 0.19	\$ 0.16	
Diluted adjusted earnings per pro forma common share:					
Adjusted net income	\$ 21,154	\$ 9,363	\$ 78,260	\$ 37,807	
Pro forma weighted average number of common shares—basic	65,190,234	52,771,140	63,956,743	52,734,995	
Incremental dilutive shares (2)	1,818,259	817,781	1,849,772	256,418	
Pro forma weighted average number of common shares-diluted	67,008,493	53,588,921	65,806,515	52,991,413	
Diluted adjusted earnings per pro forma common share	\$ 0.32	\$ 0.17	<u>\$ 1.19</u>	\$ 0.71	

(1) The weighted average number of Class L shares in the actual Class L earnings per share calculation for the three and twelve months December 31, 2013 represents the weighted average from the beginning of the period up through the date of conversion of the Class L shares into common shares. As such, the pro forma weighted average number of common shares includes an adjustment to the weighted average number of Class L shares outstanding to reflect the length of time the Class L shares were outstanding prior to conversion relative to the respective three and twelve month periods. The converted Class L shares are already included in the weighted average number of common shares outstanding for the period after their conversion.

(2) Represents the dilutive effect of stock options using the treasury stock method.